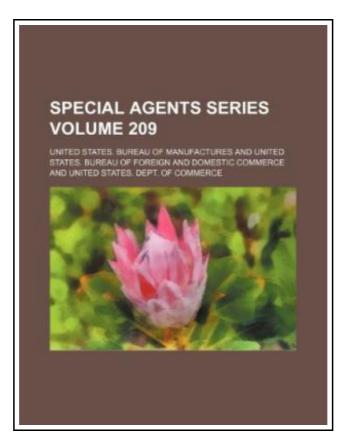
## Special Agents Series Volume 209 (Paperback)



Filesize: 5.44 MB

### Reviews

*This is actually the best ebook we have read till now. Indeed, it can be enjoy, nevertheless an interesting and amazing literature. You will not feel monotony at whenever you want of the time (that's what catalogs are for regarding should you question me).* (Jamar Stracke)

#### **SPECIAL AGENTS SERIES VOLUME 209 (PAPERBACK)**



Rarebooksclub.com, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. This historic book may have numerous typos and missing text. Purchasers can download a free scanned copy of the original book (without typos) from the publisher. Not indexed. Not illustrated. 1921 Excerpt: . the dealers in company with the Chinese agents salesmen. Other large American houses have also relegated the comprador to a less important position and deal directly with the Chinese merchant, accepting as security, in the absence of reliable credit information, a deposit or bargain money, as it is called, to guarantee the contract. Thus we see that the importer or sales agent in China escapes from dependence on the comprador just in proportion as he learns the language and customs and consequently the sales possibilities and credit limitations of the Chinese merchants. Also, the dependence on the comprador will gradually lessen as advertising mediums such as Chinese trade journals reach out to the thousands of small merchants. But with the present development of advertising in China, that is a long look ahead. The Chinese merchant is the final channel through which all foreign merchandise reaches the Chinese consumers. Aside from a comparatively few European or American stores in Shanghai or Hongkong, all the retail outlets, both in the big cities and in the small towns, are in the hands of Chinese merchants. They buy from samples or even from catalogues if the goods are well known to them, but, being canny and even suspicious, they prefer to see the goods themselves. Most of their stores are very small, being hardly more than one-man shops; the merchants are not progressive, and make no attempt to create a demand or to stimulate trade. They follow the well-worn...

Read Special Agents Series Volume 209 (Paperback) Online
Download PDF Special Agents Series Volume 209 (Paperback)

#### **Other Kindle Books**

Index to the Classified Subject Catalogue of the Buffalo Library; The Whole System Being Adopted from the Classification and Subject Index of Mr. Melvil Dewey, with Some Modifications . (Paperback)

Rarebooksclub.com, United States, 2013. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This historic book may have numerous typos and missing text. Purchasers can usually... **Download ePub** »

-	

Kindergarten Culture in the Family and Kindergarten; A Complete Sketch of Froebel s System of Early Education, Adapted to American Institutions. for the Use of Mothers and Teachers (Paperback)

Rarebooksclub.com, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This historic book may have numerous typos and missing text. Purchasers can download... **Download ePub** »

= )	

# A Kindergarten Manual for Jewish Religious Schools; Teacher s Text Book for Use in School and Home (Paperback)

Rarebooksclub.com, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This historic book may have numerous typos and missing text. Purchasers can download... Download ePub »

_	

#### Southern Educational Review Volume 3 (Paperback)

Rarebooksclub.com, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This historic book may have numerous typos and missing text. Purchasers can download... **Download ePub** »

_	

#### A Year Book for Primary Grades; Based on Froebel s Mother Plays (Paperback)

Rarebooksclub.com, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This historic book may have numerous typos and missing text. Purchasers can download... **Download ePub** »